



CLIENT CASE STUDY

ScriptDrop

Find out how ScriptDrop, a pioneering HealthTech company, brought on Gamma Force after losing their security leader. Gamma Force significantly improved ScriptDrop's organizational alignment, audit efficiency, security awareness, and overall security posture right-sizing their security program to building security capabilities throughout the organization not just executing tactics. Through its partnership with Gamma Force, ScriptDrop ensured protection of health information and compliance with stringent requirements, including SOC 2 and HIPAA.



Mike Berkman
Chief Technology Officer (CTO)

gammaforce.io



ScriptDrop connects your business to the medication access expertise, coast-to-coast delivery network, and flexible technology you need to provide continuous patient care and improve medication adherence rates.

**BRIDGE THE GAPS IN YOUR
PATIENT'S JOURNEY.**

THE CHALLENGE

ScriptDrop Main Challenge

“About a year and a half ago, our security leader departed, and we needed to quickly bring in expertise to fill the gap and elevate our approach to operationalizing security, improving governance, and enhancing our overall security posture.”



CTO

- Immediate replacement of the security leader.
- Continued compliance with SOC 2 and HIPAA requirements.
- Realigned strategy to drive value building capabilities across the organization.
- Ensuring that existing and potential customer security needs are met including facilitating questionnaires and contract review.





CLIENT  scriptdrop 

MIKE BERKMAN

CTO @ScriptDrop



Warner Moore

Founder of GammaForce.io



THE SOLUTION

Gamma Force and ScriptDrop Partnership

Gamma Force provided comprehensive support through CISO expertise and an execution team, focusing on:

Rapid Integration

- 01** Quickly embedding into ScriptDrop's communication channels and workflows including helping with customer facing assessments and contracts.

Organizational Education

- 03** Educating the broader organization on security needs and distributing responsibilities across different teams including presenting to the ScriptDrop Board.

Streamlined Audits

- 02** Enhancing the process for risk assessments and audits, including SOC 2 and HIPAA. Facilitating easier collection and organization of audit evidence reducing administrative overhead.

Automated Controls

- 04** Implementing modern, automated controls to improve operational efficiency and reduce manual workloads.



Warner Moore
Gamma Force, Founder & vCISO



THE SOLUTION

1. Rapid Integration

GAMMA FORCE EXCELLED AT RAPIDLY INTEGRATING INTO SCRIPTDROP'S EXISTING OPERATIONS, ENSURING A SMOOTH TRANSITION AND IMMEDIATE IMPACT. THIS INTEGRATION FOCUSED ON SEVERAL KEY AREAS:

- Dedicated Slack channels were established for different teams and tasks, enabling seamless communication and quick decision-making.
- Gamma Force took the time to understand ScriptDrop's existing workflows and business drivers aligning the strategy accordingly, minimizing disruptions and enhancing collaboration.
- Gamma Force embedded their team members within ScriptDrop's existing teams, participating in planning sessions, customer assessments, contract reviews, and other routine activities.

GAMMA FORCE DELIVERY:

Enhanced Organizational Alignment. Streamlined communication through integrated tools, fostering better collaboration and operationalizing the security program in the organization.





THE SOLUTION

2. Streamlined Compliance

GAMMA FORCE SIGNIFICANTLY ENHANCED SCRIPTDROP'S ABILITY TO CONDUCT AUDITS AND ASSESSMENTS, ENSURING COMPLIANCE WITH STRINGENT SOC 2 AND HIPAA REQUIREMENTS. THIS WAS ACHIEVED THROUGH SEVERAL FOCUSED STRATEGIES:

- **Audit Preparation:** Comprehensive audit preparation plan that detailed the necessary steps and documentation needed for successful audits.
- **Standardized Procedures:** By standardizing audit procedures, Gamma Force made it easier to replicate successful audits and maintain consistency across different audit cycles.
- **Automation:** Gamma Force implemented a GRC tool for automated tracking of the security program to reduce administrative overhead and ensure audit readiness at all times.

GAMMA FORCE DELIVERY:

Gamma Force transformed ScriptDrop's audit and assessment processes, ensuring that the company met all compliance requirements. This not only enhanced their security posture but also built trust with their clients.



THE SOLUTION

3. Organizational Education

Gamma Force ensured the awareness and training program was poised to ensure education ScriptDrop's staff about cybersecurity, the audit process, and how they're a key part of the ScriptDrop security posture. This increased awareness and prepared the team to handle audits more effectively.

Once the strategy was built and aligned to the business strategy, Gamma Force presented to the ScriptDrop Board to ensure alignment and buy-in.



4. Automated Controls

Gamma Force reviewed the security program to ensure the things we're doing are right-sized and adding value. As part of that, automation was built to reduce administrative overhead as well as to ensure that ScriptDrop is audit ready for SOC 2 at all times.



THE RESULTS

Key Results Achieved by ScriptDrop

- **Enhanced Organizational Alignment:** Streamlined communication and collaboration through integrated tools like Slack and Trello.
- **Improved Audit Efficiency:** Simplified and expedited the process of gathering and tracking audit evidence.
- **Increased Security Awareness:** Broader organizational understanding and adherence to security protocols including Board level strategy.
- **Strengthened Security Posture:** Better protection of patient information and compliance with SOC 2 and HIPAA standards.
- **Operational Efficiency:** Reduced manual workloads and improved overall efficiency through automation.
- **Proactive Risk Management:** Continuous monitoring and dynamic threat analysis to stay ahead of potential risks.
- **Customer Facing Support:** Helping the leadership team with customer facing security assessments and contract review as part of pre and post-sales.





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